



H1 2016 Financial Results

July 2016



Solid profitable growth in H1 2016

- Strong improvement in both **net sales** and **profitability**
- Reaping **benefits** from
 - ✓ Previous years **restructuring** actions
 - ✓ Effective **ongoing productivity** initiatives
 - ✓ Still **favorable raw material** prices
 - ✓ Additional sales **volumes**
- North America outperformed its **profitable growth objectives**
- **Record** revenue and adjusted EBITDA margin in **EMEA, North America** and **Sports** segments
- **CIS** showed **remarkable resilience**
- Relevant **strategy** and **balanced business model** with multiple geographies, product categories and market segments

Excellent H1 2016 performance (vs. H1 2015)

- **Net Sales** of €1,298m, **+4.2% organic growth⁽¹⁾** (+1.9% on a reported basis) and +5.1% including CIS price increases
- **Adjusted EBITDA⁽²⁾** of **€151m** vs. €128m in H1 2015 and **margin up by 160 bps at 11.7%**
- **Net profit⁽³⁾** increased by **+49%** vs. H1 2015, at **€45m**
- **€103m reduction in net debt** vs. end of June 2015
Net debt/LTM adjusted EBITDA ratio = **1.8x** vs. 2.3x end of June 2015⁽⁴⁾
- **Successful €300m private placement**, extending the Group's debt maturity and reducing its cost

Note: (1) Organic growth: At same perimeter and exchange rates (NB: In the CIS, price increases implemented to offset currency fluctuations are not included in the organic growth. Organic growth in the CIS therefore reflects volume and mix variances only. Including CIS price increases, the organic growth reached +5.1%).

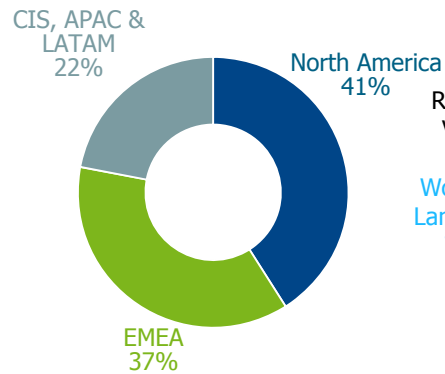
(2) Adjusted EBITDA: Adjustments include expenses related to restructuring, acquisitions and certain other non-recurring items.

(3) Net profit attributable to owners of the Company.

(4) Based on the last twelve months adjusted EBITDA and proforma Desso end of June 2015.

Balanced exposures providing resilience to industry cycles

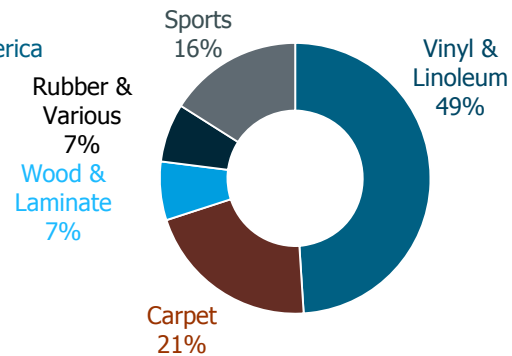
Balanced geographic exposure



As % of 2015 net sales

c. 100 countries globally

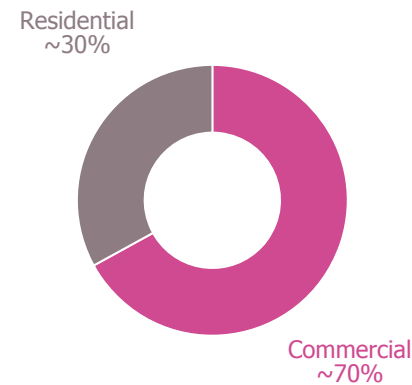
One of the broadest product portfolios in the flooring industry



As % of 2015 net sales

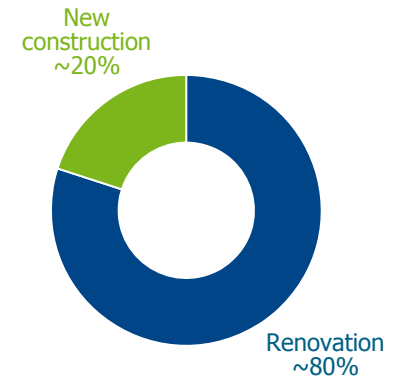
Broad and differentiated product portfolio

Attractive end-markets exposure



Estimated sales split

c. 30/70% split (residential/commercial)



Estimated volume split

c. 80% renovation-driven



Retail & Hospitality



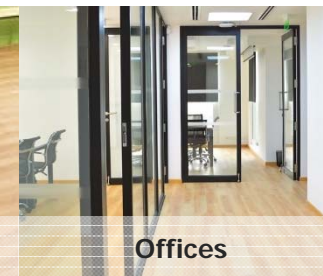
Healthcare



Housing



Education



Offices

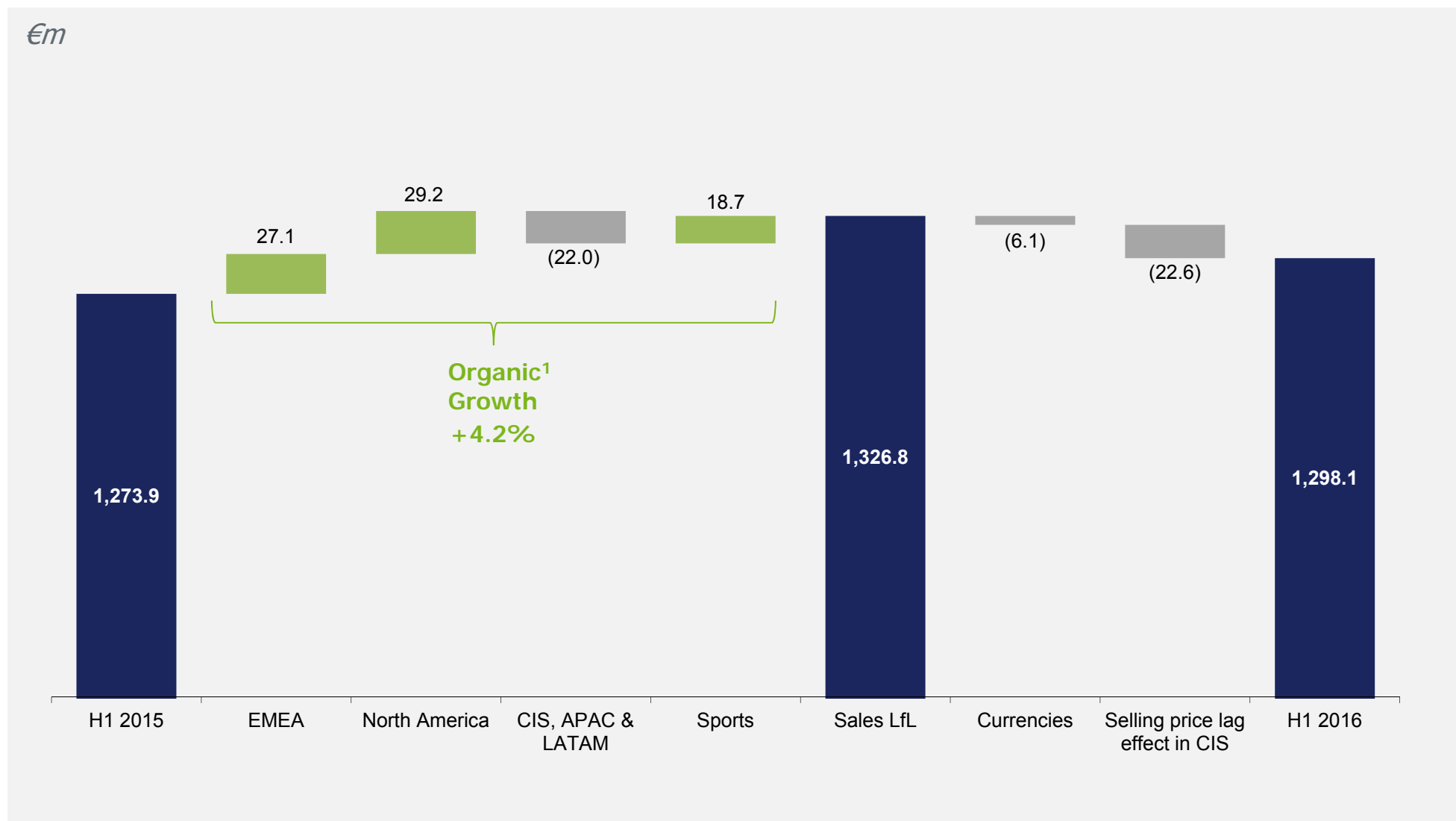


Sports



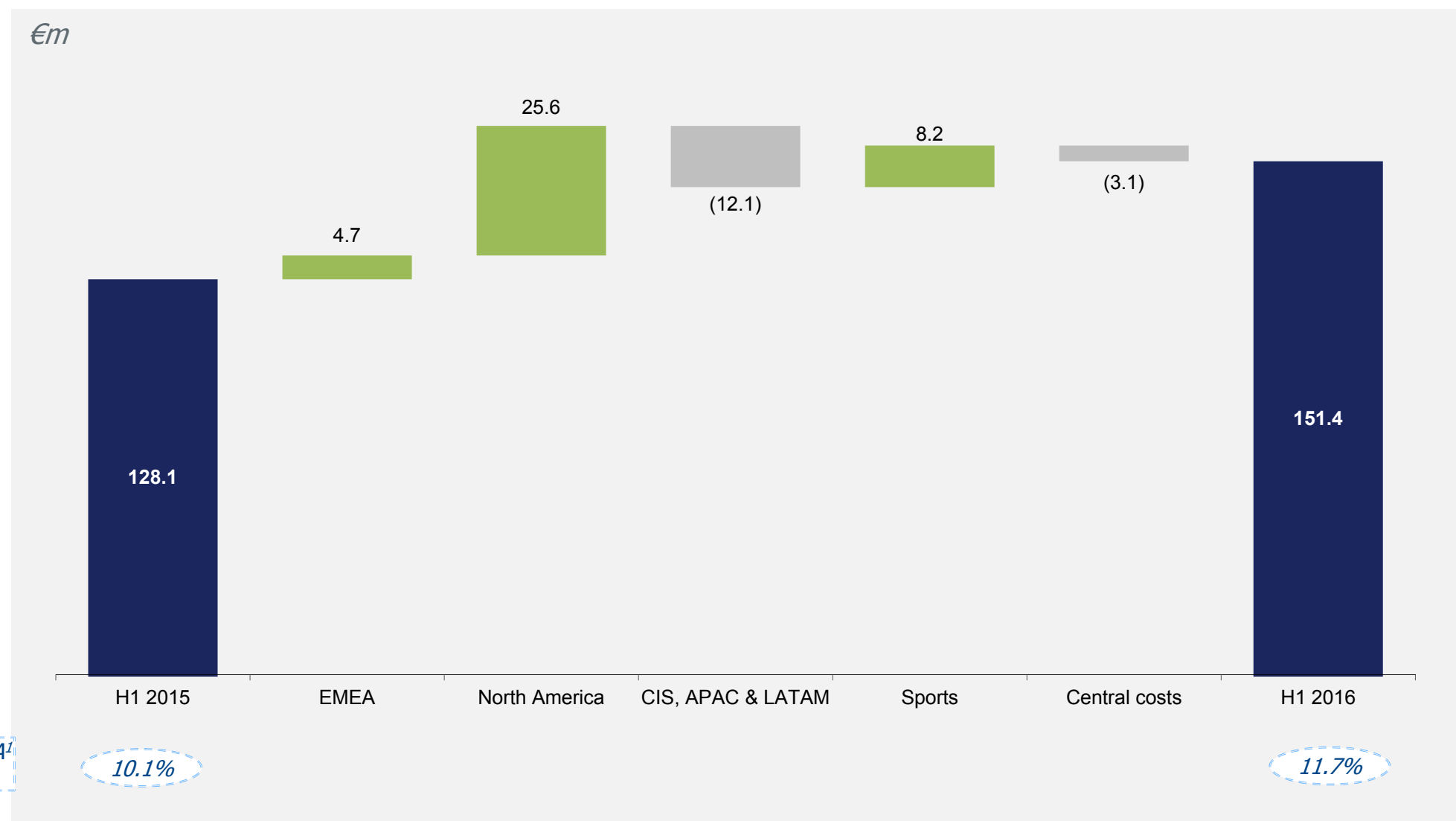
H1 2016 Activity

Solid +4.2% organic growth¹ in H1 2016 vs. H1 2015



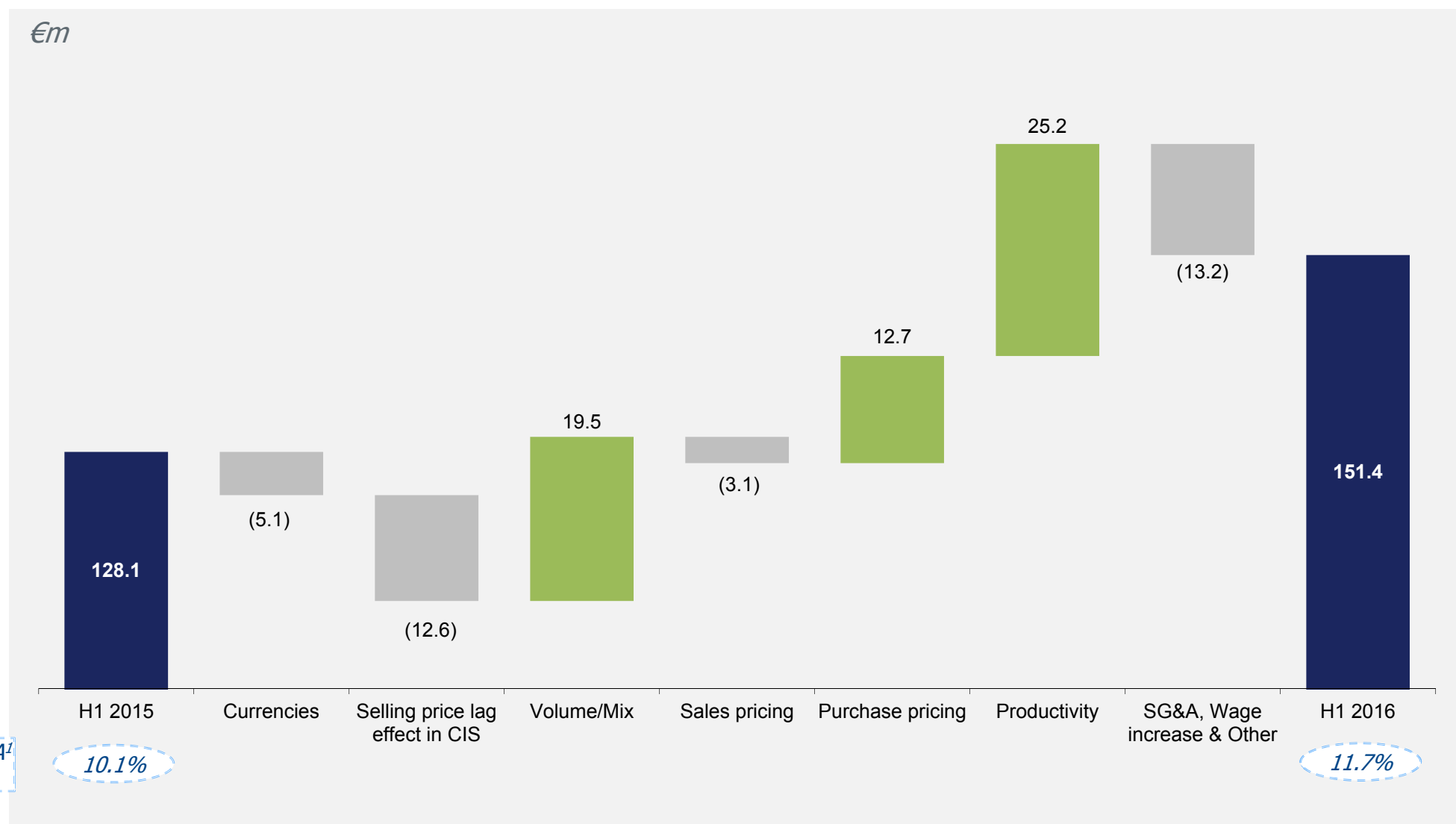
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Record Adjusted EBITDA¹ in three segments



Note: (1) Adjusted EBITDA: Adjustments include expenses related to restructuring, acquisitions and certain other non-recurring items.

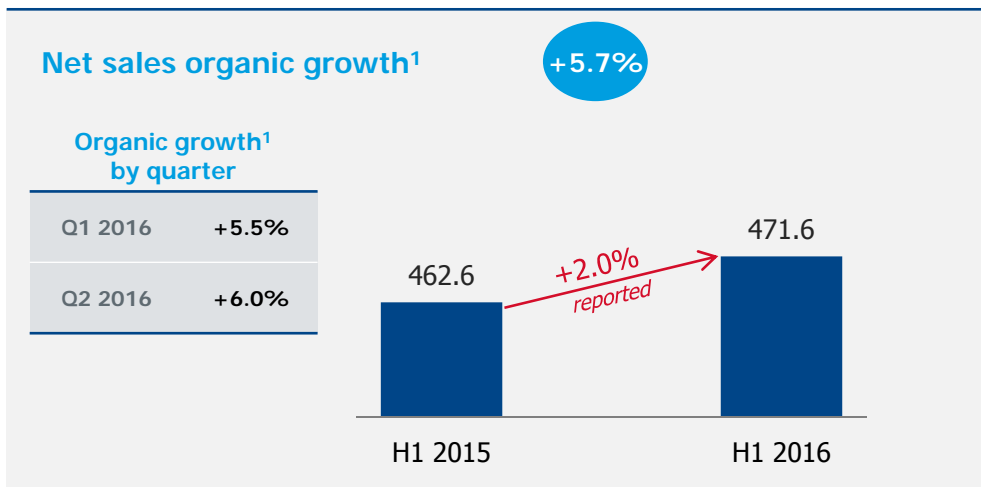
Strong productivity and volume growth drove adjusted EBITDA improvement



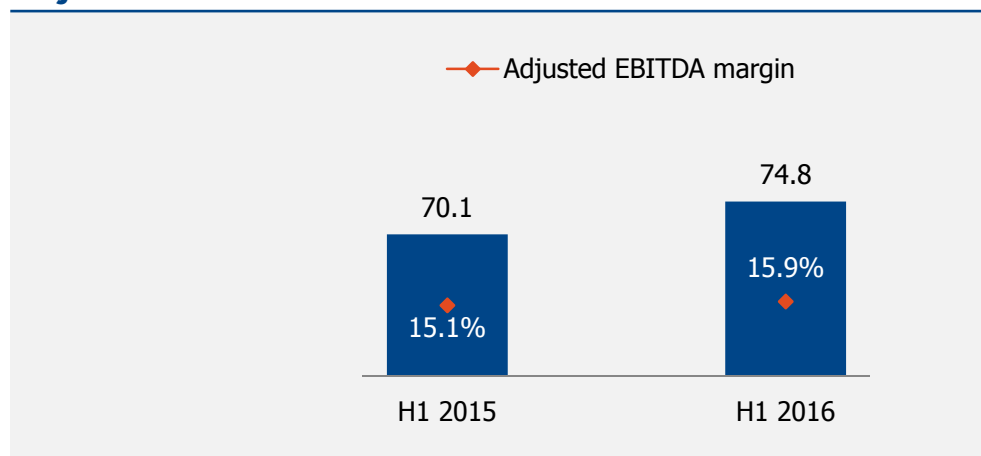
Note: (1) Adjusted EBITDA: Adjustments include expenses related to restructuring, acquisitions and certain other non-recurring items.

EMEA: Record sales and adjusted EBITDA margin

Net sales evolution - €m



Adjusted EBITDA² evolution - €m



Comments

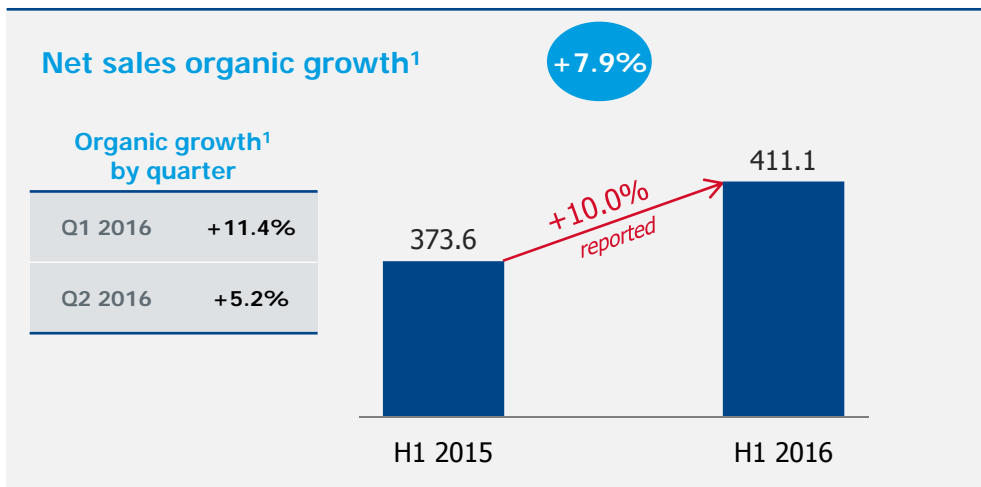
- Most countries delivered growth, in particular the Nordic countries, Germany and the UK
- Flat sales volumes in France
- Spain continued to be affected by the political deadlock
- LVT category still main driver of growth, both in residential and commercial
- New record adjusted EBITDA margin

Note: (1) Organic growth: At same perimeter and exchange rates.

(2) Adjusted EBITDA: Adjustments include expenses related to restructuring, acquisitions and certain other non-recurring items.

North America: Record sales and adjusted EBITDA margin

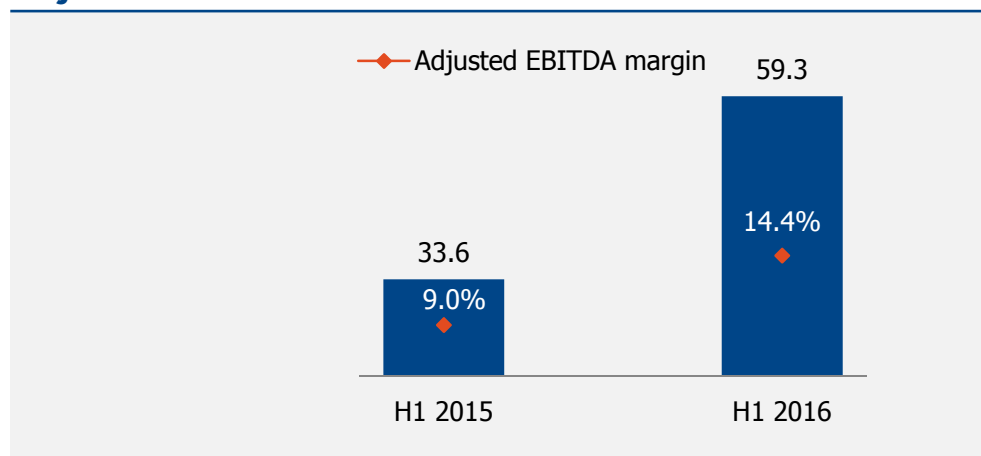
Net sales evolution - €m



Comments

- All product ranges contributed to the strong growth
- Recovering market share in VCT

Adjusted EBITDA² evolution - €m



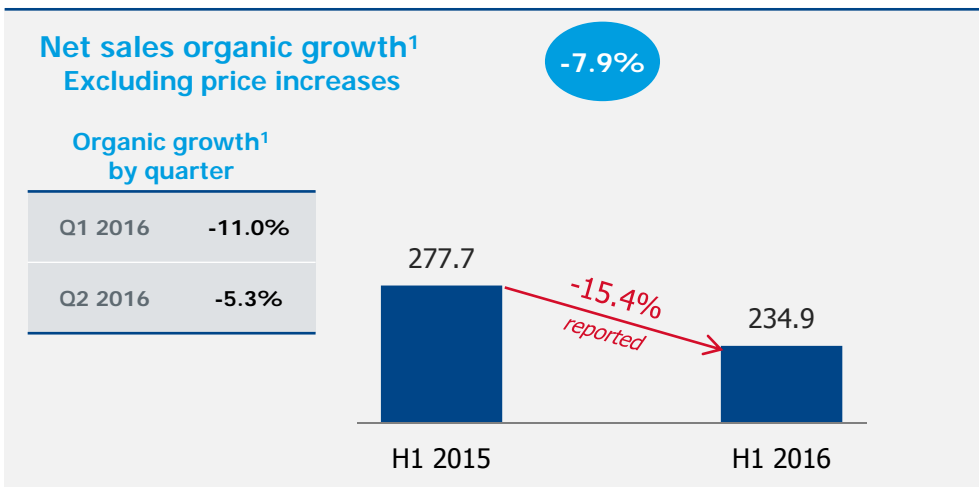
- Record adjusted EBITDA margin

Note: (1) Organic growth: At same perimeter and exchange rates.

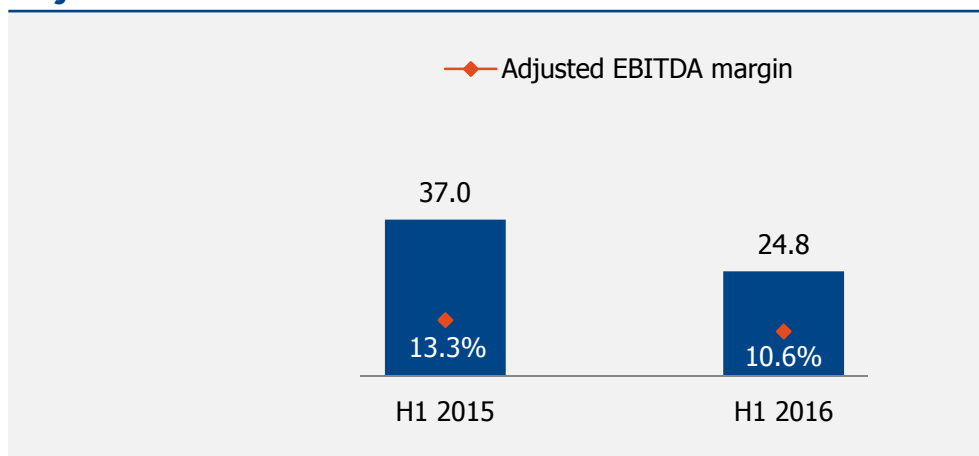
(2) Adjusted EBITDA: Adjustments include expenses related to restructuring, acquisitions and certain other non-recurring items.

CIS, APAC & LATAM: Resilient performance

Net sales evolution - €m



Adjusted EBITDA² evolution - €m



Comments

CIS countries

- Volumes continued to decrease in Russia
- Product mix stopped deteriorating vs. last year in Russia
- Negative 'selling price lag effect' of -€23m on reported sales and -€13m on adjusted EBITDA
- Strong cost reduction

APAC

- Weak activity in Asia Pacific (except in China)
- Business development in China weighed on adjusted EBITDA

Latin America

- Further positive organic growth
- Adjusted EBITDA improvement despite the economic downturn in Brazil

Note: (1) Organic growth: At same perimeter and exchange rates (NB: In the CIS, price increases implemented to offset currency fluctuations are not included in the organic growth. Organic growth in the CIS therefore reflects volume and mix variances only).

(2) Adjusted EBITDA: Adjustments include expenses related to restructuring, acquisitions and certain other non-recurring items.

Ruble & Russia vinyl prices evolution

H1'16: 1EUR = 78.3RUB

-9.0% vs. H2'15

-17.7% vs H1'15

Q2'16: 1EUR = 74.3RUB

+10.9% vs. Q1'16

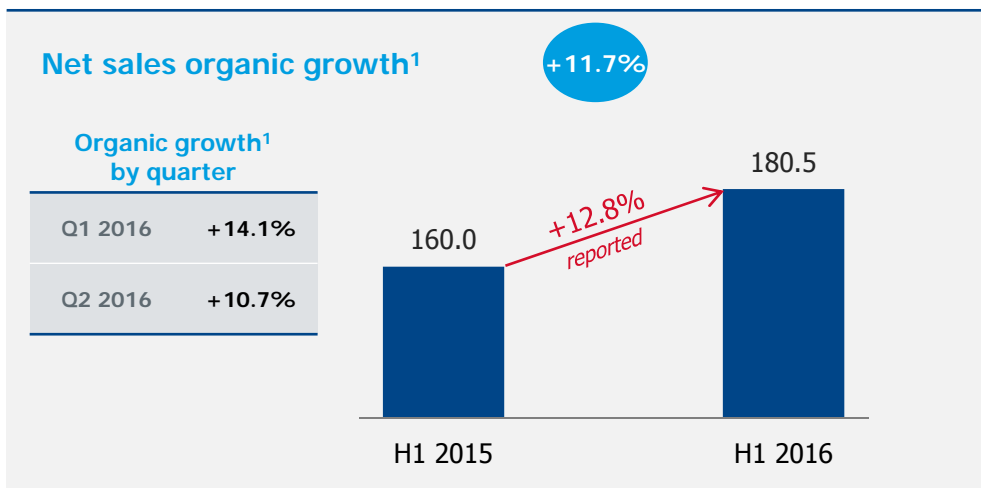
-21.5% vs Q2'15



Sources: Reuters and company data.

Sports: Record sales and adjusted EBITDA margin

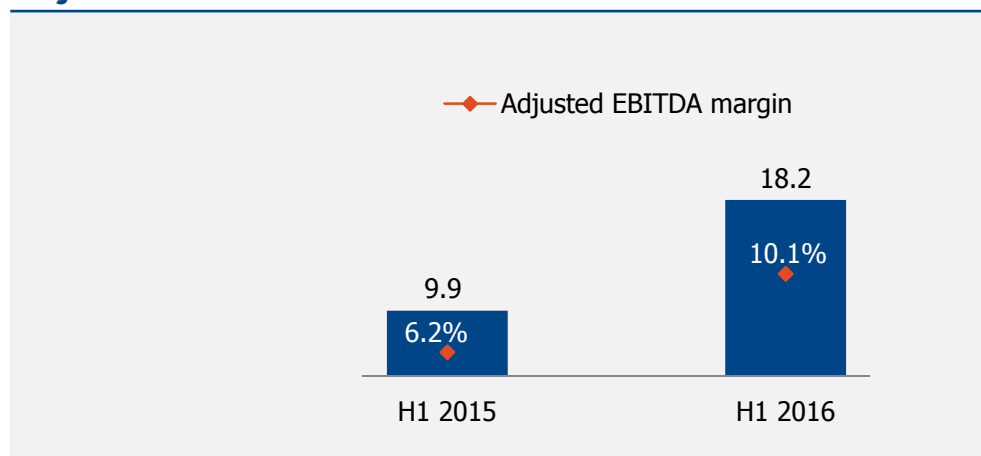
Net sales evolution - €m



Comments

- Solid trends in most product lines and geographies
- Remarkable momentum in running tracks
- Successful installation of GrassMaster® on several high profile fields

Adjusted EBITDA² evolution - €m



- Record adjusted EBITDA margin

Note: (1) Organic growth: At same perimeter and exchange rates.

(2) Adjusted EBITDA: Adjustments include expenses related to restructuring, acquisitions and certain other non-recurring items.

+36% increase in EBIT

€m	H1 2016	H1 2015
Net sales	1,298.1	1,273.9
Adjusted EBITDA¹	151.4	128.1
<i>% of net sales</i>	<i>11.7%</i>	<i>10.1%</i>
Depreciation	(59.6)	(59.5)
Adjusted EBIT	91.8	68.6
<i>% of net sales</i>	<i>7.1%</i>	<i>5.4%</i>
Adjustments to EBIT	(11.3)	(9.2)
EBIT	80.5	59.4
<i>% of net sales</i>	<i>6.2%</i>	<i>4.7%</i>

In line with strong financial and share price performances

€m	H1 2016	H1 2015
Restructuring	(2.9)	(5.2)
Impairment charges & customer lists amortization	(0.8)	(0.6)
Costs related to M&A/Earn-outs	(1.1)	(2.2)
Share-based compensation	(5.6)	(0.9)
Others	(0.9)	(0.3)
Total	(11.3)	(9.2)

Note: (1) Adjusted EBITDA: Adjustments include expenses related to restructuring, acquisitions and certain other non-recurring items.

+49% increase in net income

€m	H1 2016	H1 2015
EBIT	80.5	59.4
<i>% of net sales</i>	<i>6.2%</i>	<i>4.7%</i>
Net financial expenses	(11.3)	(11.9)
<i>Of which Financial income</i>	<i>0.7</i>	<i>0.8</i>
<i>Of which Financial expenses</i>	<i>(12.0)</i>	<i>(12.7)</i>
Net profit before tax	70.9	47.9
Income tax expenses	(25.3)	(17.5)
<i>Effective tax rate</i>	<i>35.7%</i>	<i>36.5%</i>
Net profit	45.6	30.4
Minority interests	0.4	-
Net Profit (attributable to owners)	45.2	30.4
Earnings per share	€0.71	€0.48

Net cash flow from operations in line with the activity growth

Net cash flow from operations

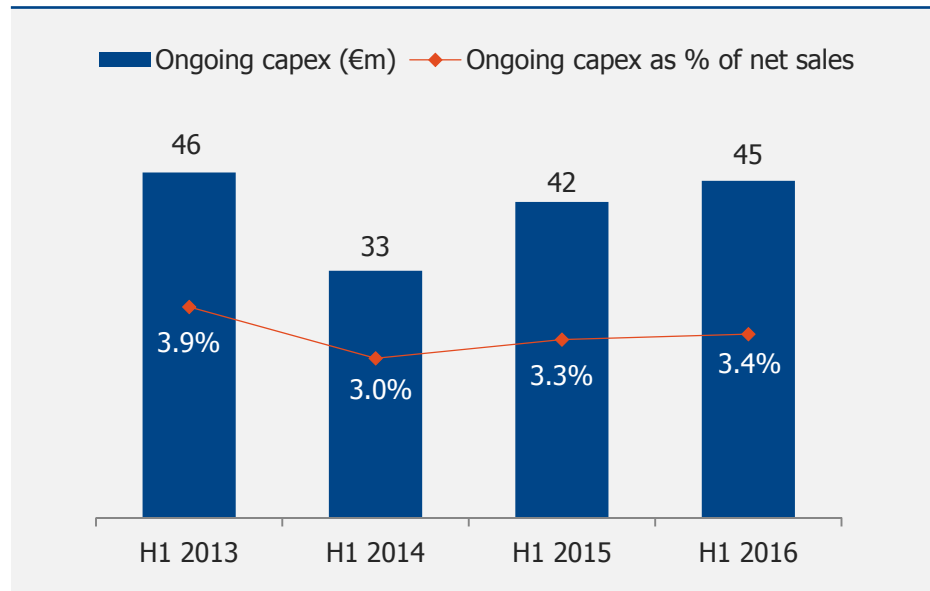
€m	H1 2016	H1 2015
Operating cash flow before working capital changes	146.1	120.8
Changes in working capital	(156.7)	(110.7)
Cash generated from operations	(10.7)	10.1
On-going Capital Expenditure	(44.6)	(41.8)
<i>% of net sales</i>	<i>3.4%</i>	<i>3.3%</i>
Net cash flow from operations¹	(55.3)	(31.7)



Comments

- **Net cash flow from operations** affected by the **usual seasonality of the activity**
- Changes in **Working Capital** also reflecting the **strong growth in North America, EMEA and Sports** segments

Sustained investments



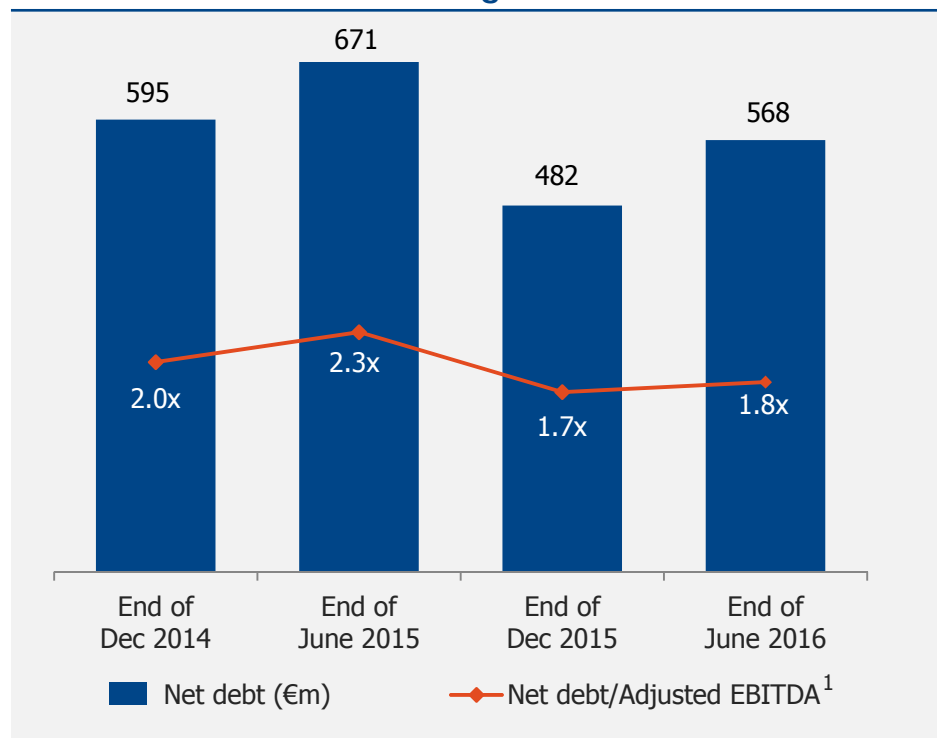
Key highlights

- Main investments performed throughout H1 2016
 - New **LVT** production line in **Poland** (to be operational by the end of the year)
 - New **homogeneous vinyl** production line in **Beijing** inaugurated in March 2016

Note: (1) Net cash flow from operations: defined as cash generated from operations less on-going capital expenditure.

Solid balance sheet and extended debt maturity

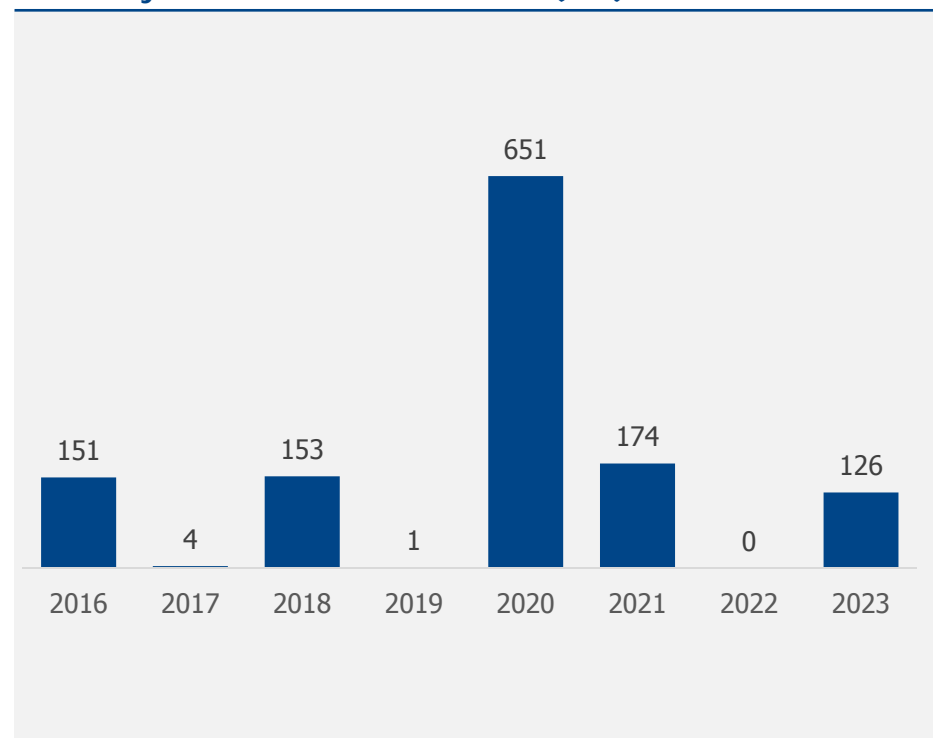
Net financial debt and leverage ratio evolution



Comments

- Significant **reduction in the financial leverage** vs. end of June 2015
- Usual impact of **seasonality** on the balance sheet structure

Maturity of available credit lines (€m)



Comments

- **€300 million private placement** in June 2016
 - **Optimization** of both **cost** and **average maturity** of the credit lines
 - **Success:** Order book oversubscribed four times

Note: (1) Adjusted EBITDA: Adjustments include expenses related to restructuring, acquisitions and certain other non-recurring items, and adjusted EBITDA of Desso in 2014.

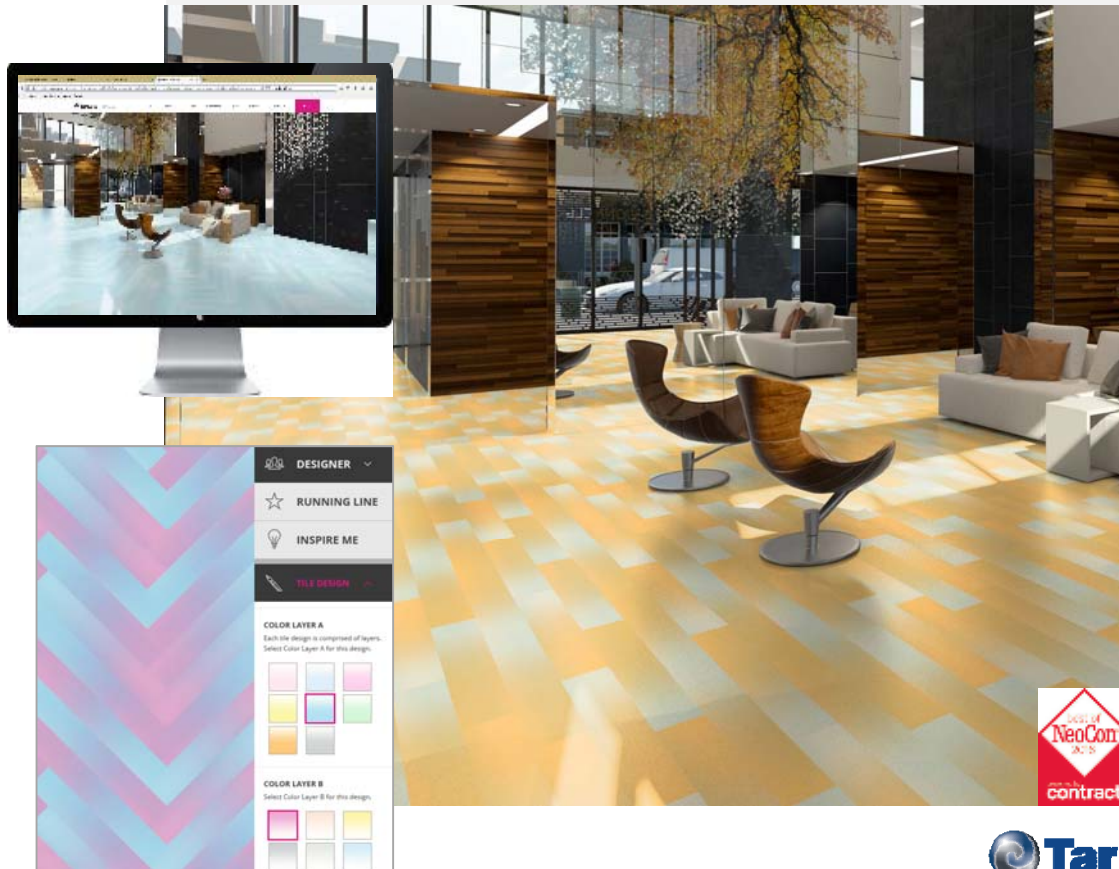


Key Initiatives

Personalization and creativity thanks to digital experience in North America

Best of Neocon Gold Award

- Breakthrough LVT Collections Infinies co-created with 5 top designers
- Online visualization tool to select and personalize designs (pattern, colours, installation)
- Digital printing for personalized product-on-demand



Top-notch natural design

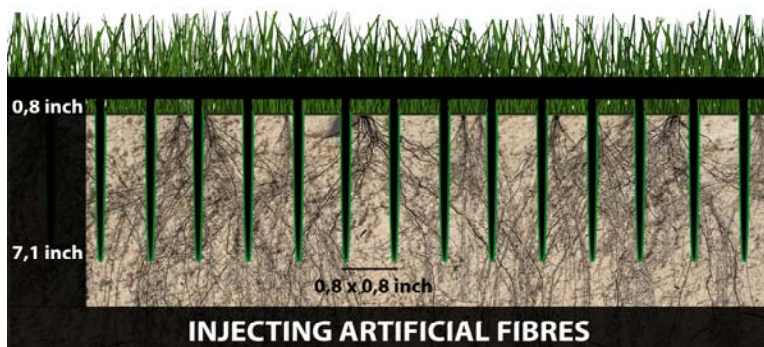
- New LVT Collections Indigenous Earth
- Outstanding decorative film on LVT thanks to digital printing: Natural shades and colours (wood, ceramic, stone, concrete patterns)



GrassMaster[®], the reference for prestigious stadiums

Reinforced natural grass system

- Installation of 600 pitches worldwide since 1989



EURO 2016 Stade de France and Parc des Princes



©Stade de France® - Macary, Zublena et Regembal, Costantini - Architectes, ADAGP - Paris 2016 - Photographe : FFoucha XMuyard.

Some prestigious references



- Wembley, Manchester United, Chelsea, Arsenal, Twickenham



- Stade de France, PSG Parc des princes, Clairefontaine



- Inter Milan and AC Milan



- Grêmio



Conclusion



Very solid profitable growth in H1 2016

H1 2016 Take Aways

- Strong organic growth of +4.2% and +5.1% including CIS price increases
- Adjusted EBITDA margin up by +160 bps
- Reaping the benefits from restructuring and on-going productivity actions
- New record levels in EMEA, North America and Sports revenue and margin
- Remarkable resilience in the CIS countries
- Relevance of Tarkett's strategy and balanced business model

Outlook

- Positive momentum in EMEA, North America and Sports
- Favorable raw materials trend will gradually fade away
- Well-positioned to take advantage of the end of the recession in the CIS
- Will continue to seize external growth opportunities

Save the Date: Investor Day on October 27th, 2016



H1 2016 Financial Results Q&A session

July 2016

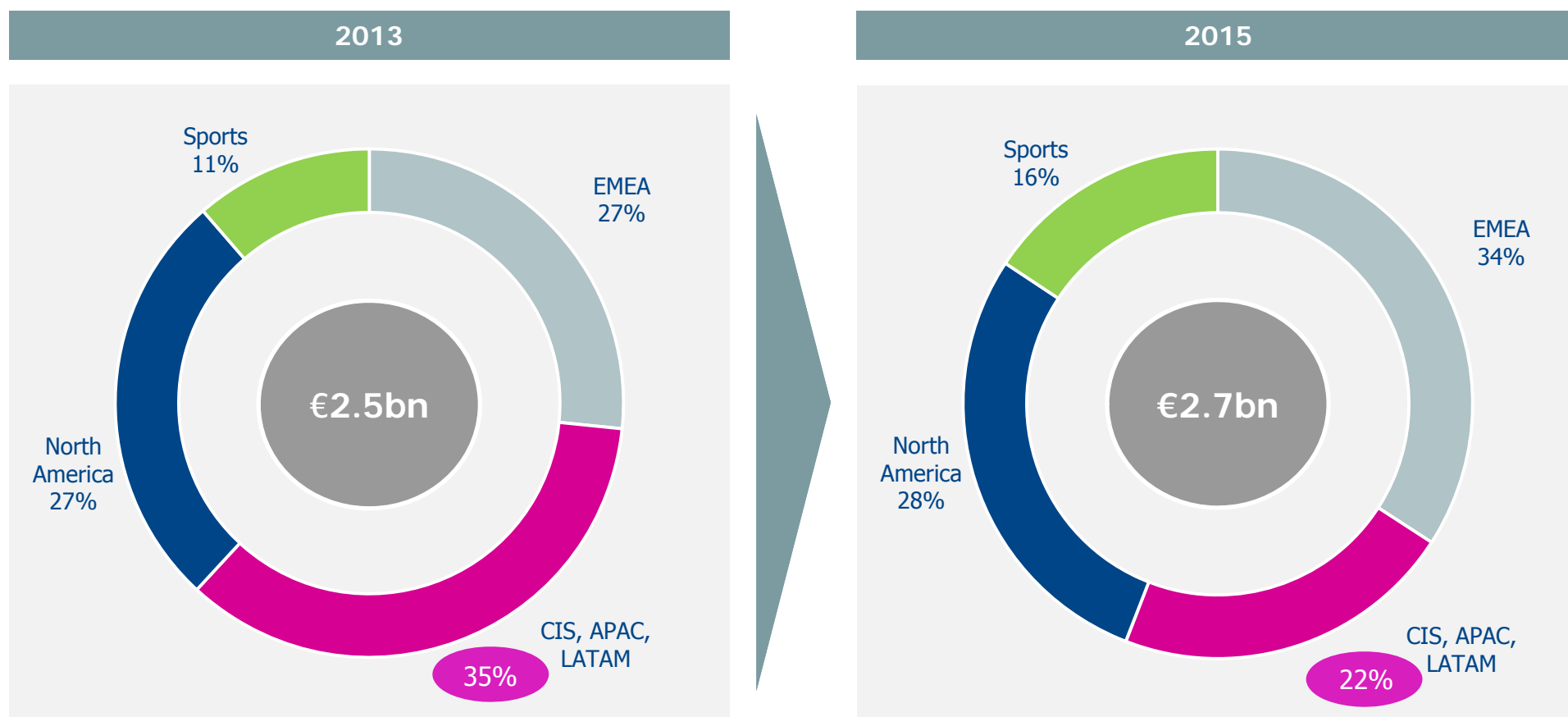




Appendices

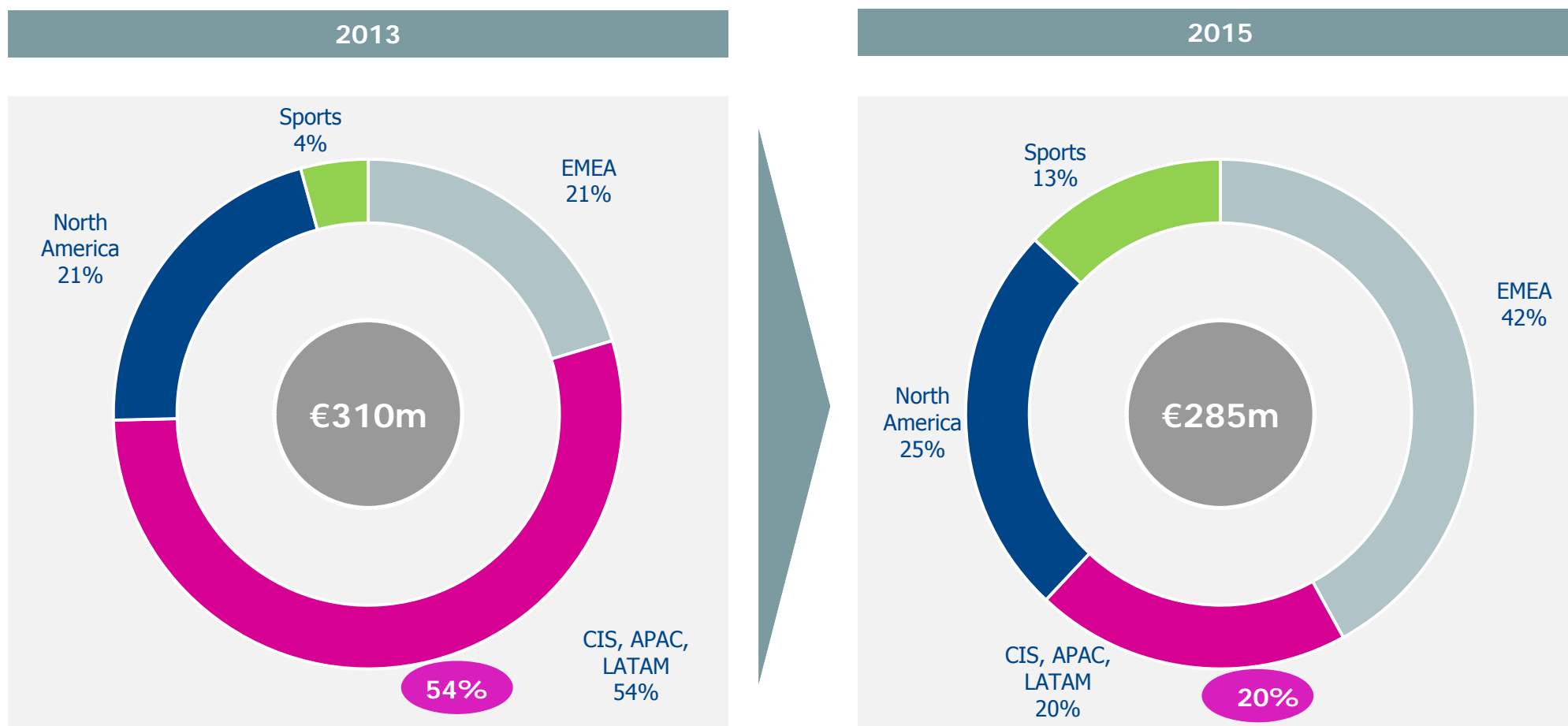
2013-2015: a different company profile

Sales breakdown by segment



CIS now represent less than 20% of adjusted EBITDA

Adjusted EBITDA breakdown by segment



Negative impact from currencies coming from EMEA, Brazil and CIS countries

Currency variation impacts (Y-o-Y)

€m	Q2 2016	H1 2016	Q2 2015
In the CIS countries (net of selling price increases)			
Impact on Net Sales	(13.6)	(22.6)	(9.9)
Impact on Adjusted EBITDA ⁽¹⁾	(8.3)	(12.6)	(2.3)
Rest of the World			
Impact on Net Sales	(6.8)	(6.1)	+56.8
Impact on Adjusted EBITDA ⁽¹⁾	(2.4)	(5.1)	+7.3
Total Currencies Impact			
Impact on Net Sales	(20.4)	(28.7)	+46.9
Impact on Adjusted EBITDA ⁽¹⁾	(10.7)	(17.7)	+5.0

Comments

■ In the CIS countries

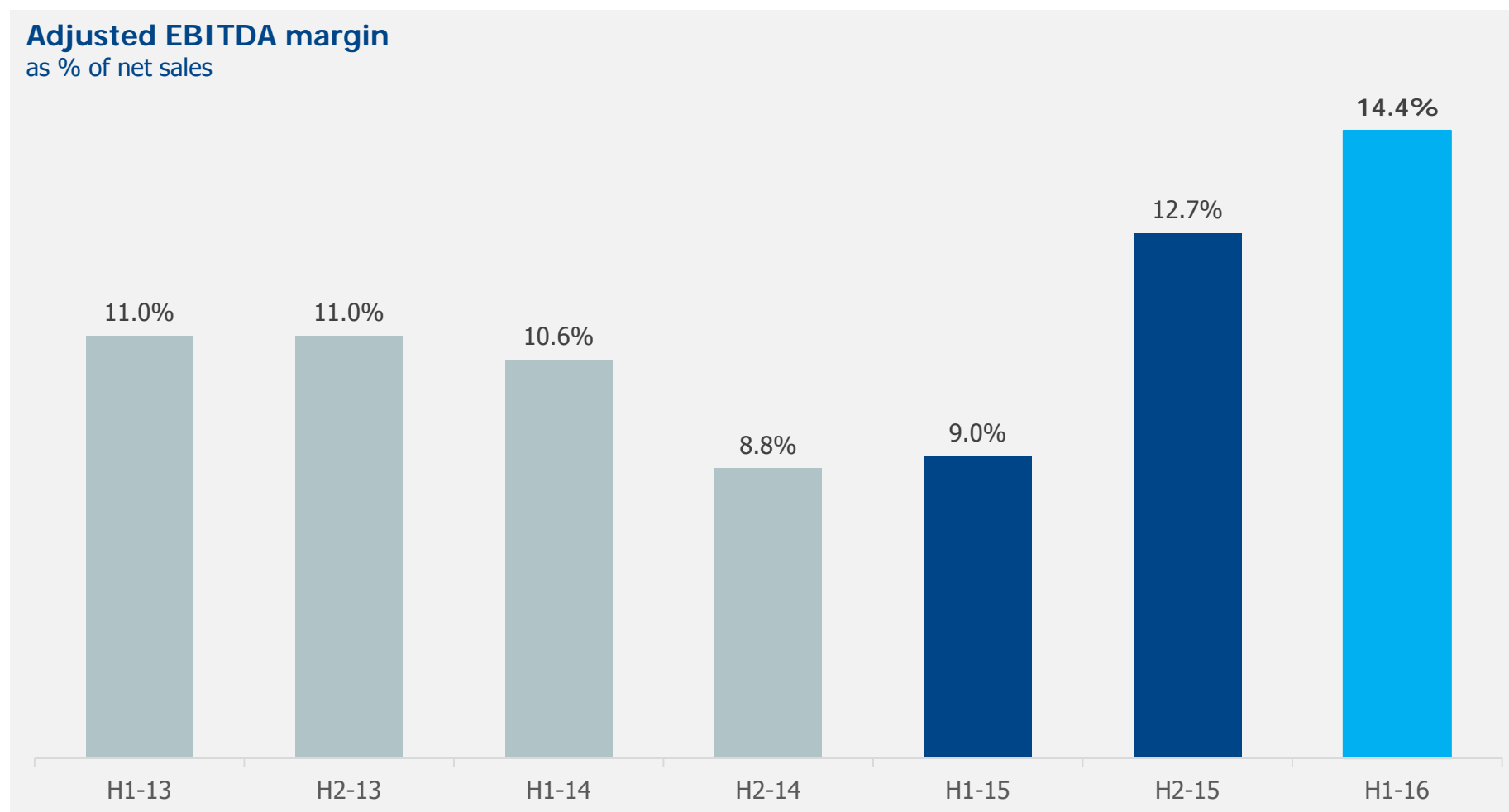
- Weak CIS countries currencies during H1 2016
- Tough basis of comparison as ruble strengthened in Q2 2015

■ In other countries

- Strong negative impact coming from the depreciation vs. euro of Norwegian krone, Brazilian real and British pound

Note: (1) Adjusted EBITDA: Adjustments include expenses related to restructuring, acquisitions and certain other non-recurring items.

Strong improvement in North America profitability



Strong liquidity and debt maturity

€m	Utilization	Credit Lines
	End of June 2016	End of June 2016
Syndicated Facility (RCF)	120	650
Schuldschein	301	301
2013 Term Loan	150	150
Asset-backed financing	33	50
Other	21	110
Total Borrowings	625	1,261
Cash and cash equivalent	(57)	
Net debt	568	

Sales and Adjusted EBITDA performance by quarter (Q1/Q2)

		Q1				Q2			
€m		2016	2015	% growth	Organic Growth ¹	2016	2015	% growth	Organic Growth ¹
Net sales	EMEA	232.4	226.5	+2.6%	+5.5%	239.3	236.0	+1.4%	+6.0%
	North America	187.2	162.8	+15.0%	+11.4%	223.9	210.8	+6.2%	+5.2%
	CIS, APAC & LATAM	103.5	126.4	-18.1%	-11.0%	131.4	151.3	-13.1%	-5.3%
	Sports	53.2	45.5	+17.0%	+14.1%	127.3	114.5	+11.2%	+10.7%
	TOTAL	576.3	561.2	+2.7%	+4.2%	721.8	712.7	+1.3%	+4.2%
Adjusted EBITDA ²		45.0	31.8			106.5	96.2		
% of net sales		7.8%	5.7%			14.8%	13.5%		

Note: (1) Organic growth: At same perimeter and exchange rates (NB: In the CIS, price increases implemented to offset currency fluctuations are not included in the organic growth. Organic growth in the CIS therefore reflects volume and mix variances only).

(2) Adjusted EBITDA: Adjustments include expenses related to restructuring, acquisitions and certain other non-recurring items.

Sales and Adjusted EBITDA performance by semester

€m		Sales				Adjusted EBITDA ²			
		H1 2016	H1 2015	% growth	Organic Growth ¹	H1 2016	H1 2015	H1 2016 Margin	H1 2015 Margin
Net sales	EMEA	471.6	462.6	+2.0%	+5.7%	74.8	70.1	15.9%	15.1%
	North America	411.1	373.6	+10.0%	+7.9%	59.3	33.6	14.4%	9.0%
	CIS, APAC & LATAM	234.9	277.7	-15.4%	-7.9%	24.8	37.0	10.6%	13.3%
	Sports	180.5	160.0	+12.8%	+11.7%	18.2	9.9	10.1%	6.2%
	Central Costs	-	-	-	-	(25.7)	(22.6)	-	-
	TOTAL	1,298.1	1,273.9	+1.9%	+4.2%	151.4	128.1	11.7%	10.1%

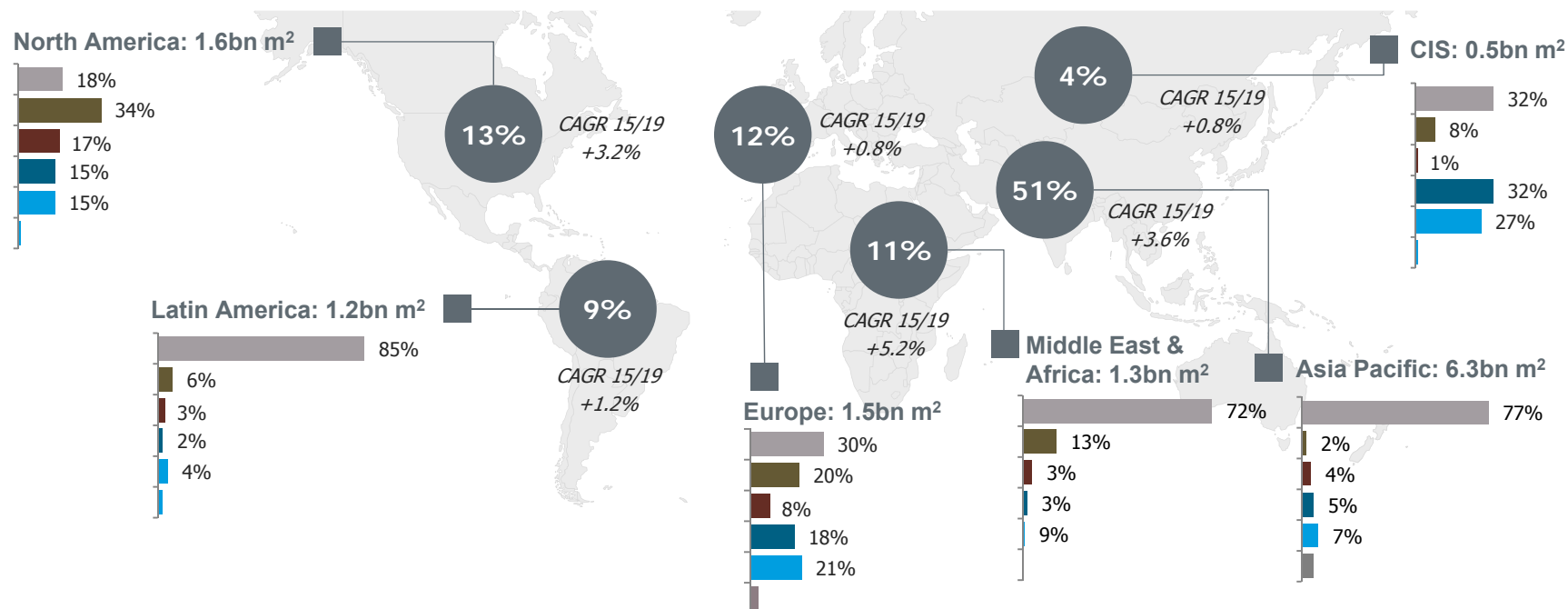
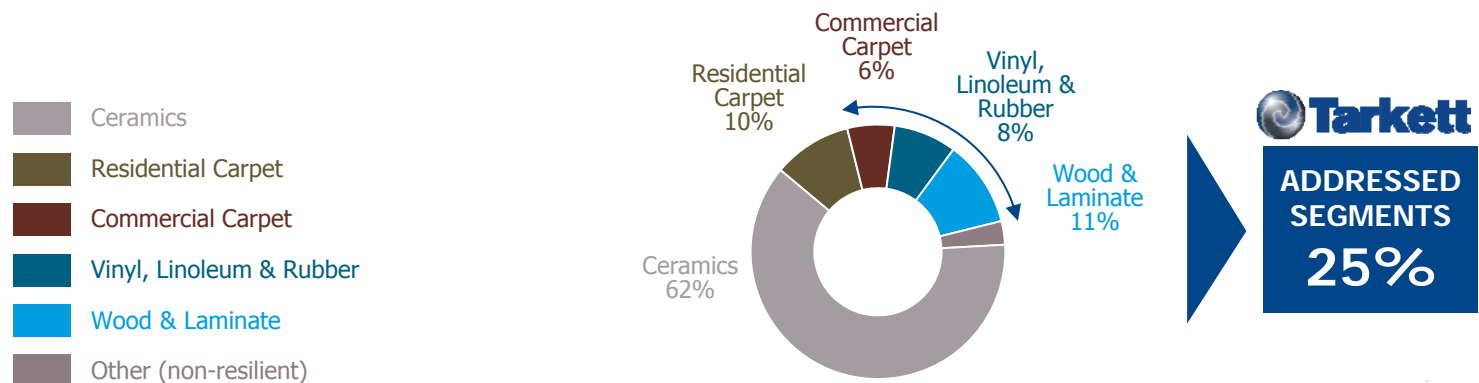
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A market with very specific regional segmentation...






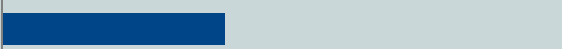














Total flooring market: 12.5bn sqm

2015 breakdown of volume demand by product



Source: World Flooring Report (July 2016)

A global leader with one of the broadest product offerings

Ranking based on latest sales data (in m€)		Ceramics	Vinyl & Linoleum	Carpet	Wood & Laminate	Rubber	Turf & Tracks	#Product categories
		✓	✓	✓	✓	✓		5
			✓	✓	✓		✓	4
			✓	✓	✓	✓	✓	5
			✓		✓			2
			✓	✓	✓			3
				✓				1
			✓					1
			✓	✓				2
		✓	✓	✓	✓	✓		5
				✓				1

Source: Company information and estimates.

Note: List excludes pure Ceramics players; only Flooring business sales for Armstrong, Beaulieu and Forbo.

Tarkett leading market positions



in Vinyl, Worldwide and CIS countries



in Artificial Turf, Worldwide



Flooring company in France, CIS countries and Sweden among others



in Running tracks, North America



in Accessories, North America

A global portfolio of leading regional brands

North America



Tarkett

Johnsonite
A Tarkett Company

Tandus | **Centiva**
A Tarkett Company

DESSO
A Tarkett Company

EMEA



Tarkett

DESSO
A Tarkett Company

RHINOFLOOR
SO TOUGH, IT'S BEAUTIFUL

POLYSTYL
A Tarkett Company

CIS



Tarkett

СИТЕПОС

sintelon

POLYSTYL
A Tarkett Company

Rest of the World



Tarkett

Tandus
A Tarkett Company

PEGULAN
FLOORING

POLYSTYL
A Tarkett Company

Sports



TarkettSPORTS

FieldTurf
A Tarkett Sports Company

BEYNON
A Tarkett Sports Company

EASYTURF
A Tarkett Company

renner

Improving outlook for Russia, Brazil and France

IMF's GDP latest growth forecasts - July 2016

	2016	2017	2018**
United States	2.2%	2.5%	2.4%
Euro Area	1.6%	1.4%	
Germany	1.6%	1.2%	1.4%
France	1.5%	1.2%	1.5%
UK	1.7%	1.3%	2.2%
Sweden	3.7%	2.8%	2.5%
Russia	-1.2%	1.0%	1.0%
Brazil	-3.3%	0.5%	1.1%
China	6.6%	6.2%	6.0%
World - IMF	3.3%	3.4%	
World - WB*	2.4%	2.8%	3.0%
World excl. China - IMF	2.8%	2.9%	

*Forecasts as of World Bank's Global Economic Prospects - Jun 16

**No update in Jul 16; last update in Apr 16

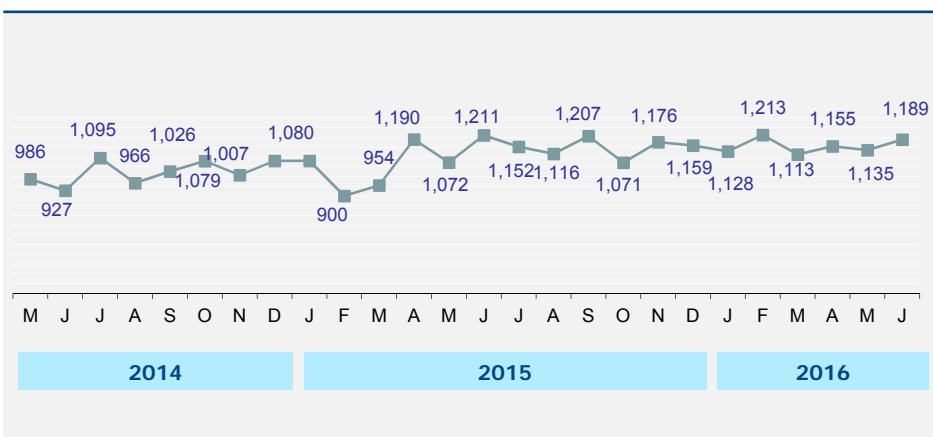
Forecast evolutions since April 2016

	2016	2017	2018
United States	-0.2	0.0	
Euro Area	0.1	-0.2	
Germany	0.1	-0.4	
France	0.4	-0.1	
UK	-0.2	-0.9	
Sweden	0.0	0.0	No update in Jul 16
Russia	0.6	0.2	
Brazil	0.5	0.5	
China	0.1	0.0	
World - IMF	0.1	-0.1	
World excl. China - IMF	0.1	-0.1	

■ Above +0,5 pt
■ +0,2 to +0,5 pt
■ -0,2 to +0,2 pt
■ -0,2 to -0,5 pt
■ Below -0,5 pt

NB: IMF's World forecast based on 2011 PPP exchange rates ;
WB's method based on market exchange rate in 2010 USD

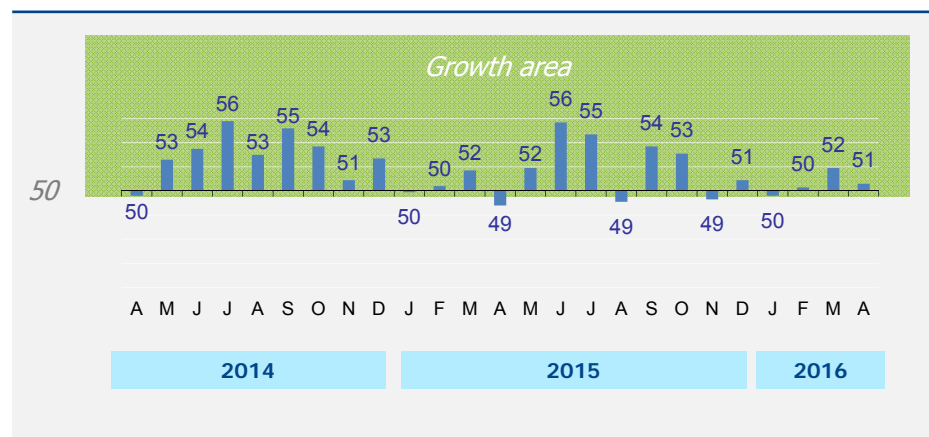
US Residential - Housing starts¹



Source: National association of homebuilders.

Note: (1) Annualised number of housing starts (in thousands).

US Commercial - ABI Index

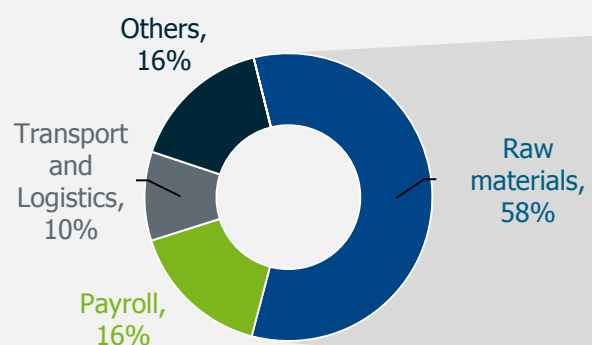


Source: AIA organisation.

The Architecture Billings Index is a leading economic indicator that provides an approximately 9-12 month glimpse into the future of non residential construction spending activity.

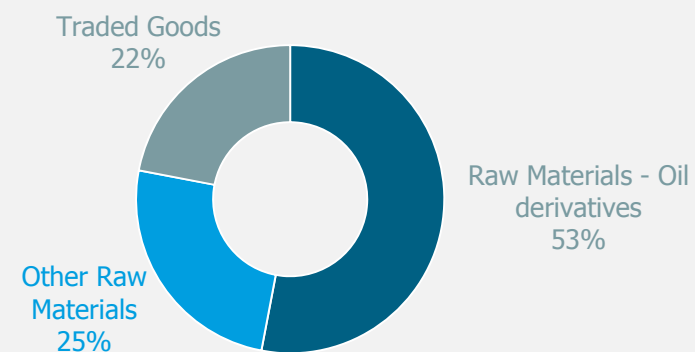
Material Consumption in 2015

COGS 2015 breakdown



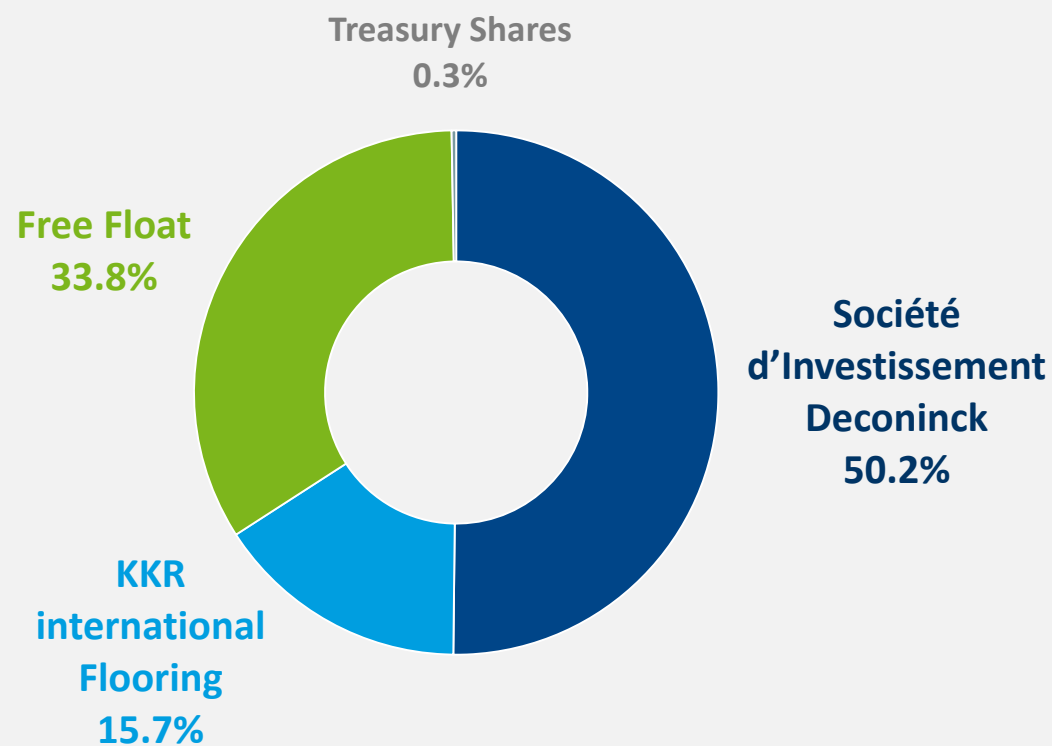
Total 2015 COGS: €2,045m

Material Consumption in 2015



Note: Excluding Desso.

Shareholder composition - As at June 30, 2016



Governance

Supervisory Board

- **President:** Didier Deconinck
- **Vice President:** Jacques Garaïalde (KKR)
- **9 Board members:**
 - 4 representatives of the Deconinck family: Didier Deconinck, Bernard-André Deconinck, Eric Deconinck, Eric La Bonnardière
 - 2 representatives of KKR: Jacques Garaïalde, Josselin de Roquemaurel
 - 3 independent members: Gérard Buffière, Françoise Leroy, Guylaine Saucier

Selection & Compensation Committee

Chaired
by Gérard Buffière

Audit Committee

Chaired
by Guylaine Saucier

Shareholder agreement

- **Shareholder agreement between KKR and the Deconinck family to remain in place post-IPO for a term of 4 years** (or until one party holds less than 5% of the share capital)

Management Board

- **Michel Giannuzzi, CEO**
- **Fabrice Barthélemy, CFO**
- **Vincent Lecerf, Executive VP Human Resources**

Executive Management Committee

- **Executive Management Committee led by Michel Giannuzzi**
- Includes Tarkett's operational and functional leaders:
 - Heads of EMEA, CIS, North America and Sports divisions
 - Heads of Finance, HR, Operations, Research Innovation & Environment, and Legal

Consolidated income statement

Income statement		
€m	H1 2016	H1 2015
Net sales	1,298.1	1,273.9
Cost of sales	(936.6)	(947.8)
Gross profit	361.5	326.1
Other operating income	3.9	5.6
Selling and distribution expenses	(159.0)	(156.1)
Research and development expenses	(19.4)	(16.4)
General and administrative expenses	(97.9)	(90.7)
Other expenses	(8.6)	(9.1)
Result from operating activities	80.5	59.4
Financial income	0.7	0.8
Financial expenses	(12.0)	(12.7)
Net finance costs	(11.3)	(11.9)
Share of profit on equity accounted investees (net of income tax)	1.7	0.4
Profit before income tax	70.9	47.9
Income tax expense	(25.3)	(17.5)
Profit for the period	45.6	30.4
Attributable to owners of the Company	45.2	30.4
Attributable to non-controlling interests	0.4	-

Consolidated cash flow statement

Cash flow statement		
€m	H1 2016	H1 2015
Net profit before tax	70.9	47.9
Depreciation, financial expenses and other	75.1	72.9
Operating profit before working capital changes	146.0	120.8
Effects of changes in assets and liabilities	(156.7)	(110.7)
Cash generated from operations	(10.7)	10.1
Other operating items	(33.9)	(29.6)
Net cash from operating activities	(44.6)	(19.5)
Acquisition of subsidiaries net of cash acquired	(0.1)	(1.6)
Acquisition of property, plant and equipment	(43.9)	(41.8)
o/w On-going Capex	(44.6)	(41.8)
Disposal of treasury shares	-	-
Others	0.3	0.2
Net cash from investing activities	(43.7)	(43.2)
Acquisition of non-controlling interests	(4.0)	0.3
Proceeds from loans and borrowings	410.4	479.9
Repayment of loans and borrowings	(328.0)	(454.1)
Payment of finance lease liabilities	(0.2)	(0.2)
Dividends paid	-	-
Net cash from financing activities	78.2	25.9
Effect of exchange rate fluctuations on cash held		
Net increase (decrease) in cash and cash equivalents	(10.1)	(36.7)
Cash and cash equivalents, beginning of period	67.9	135.1
Cash and cash equivalents, end of period	57.4	101.2

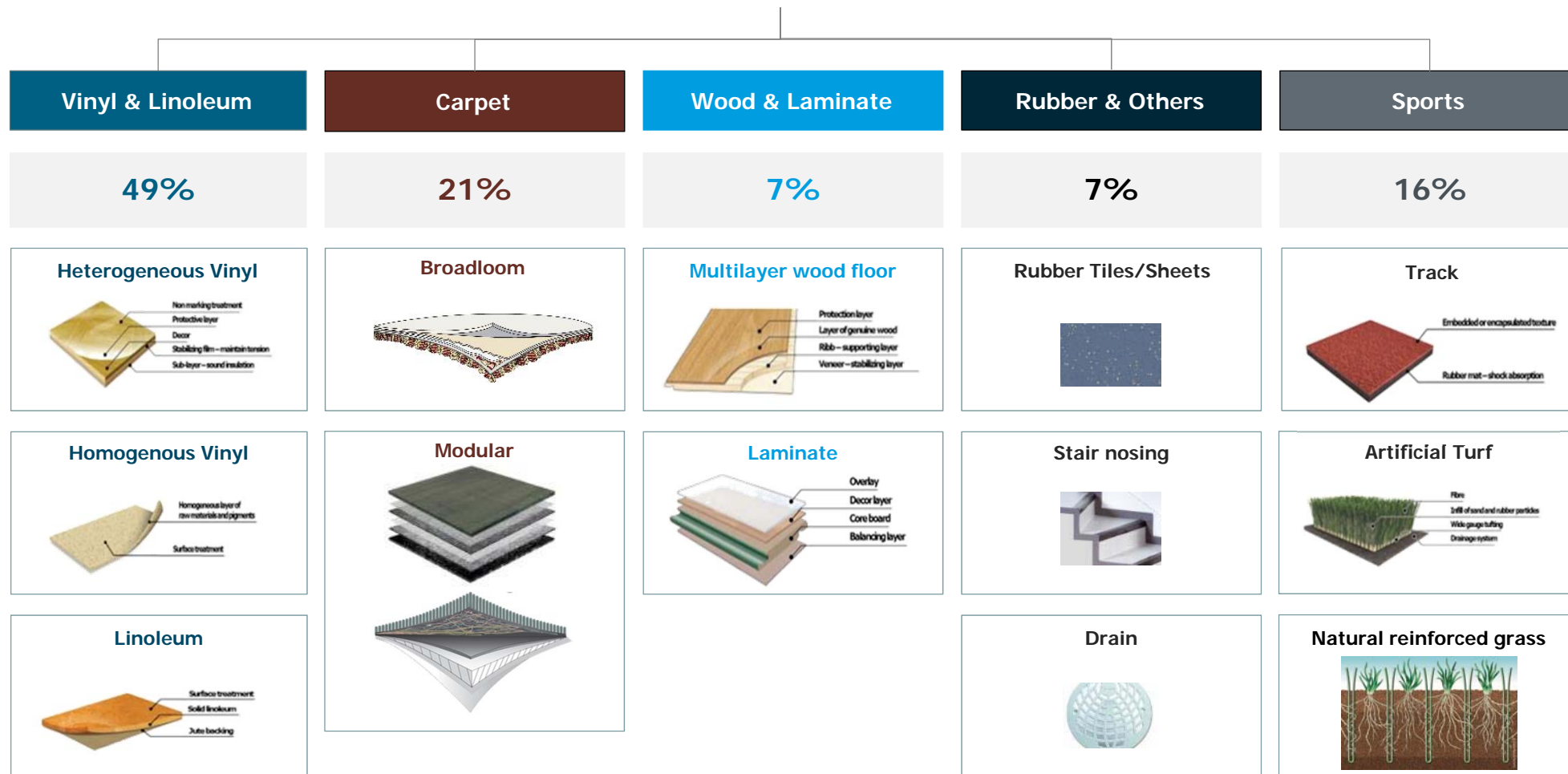
Net cash flow from Operations

- H1 2015: €(31.7)m
- H1 2016: €(55.3)m

Consolidated balance sheet

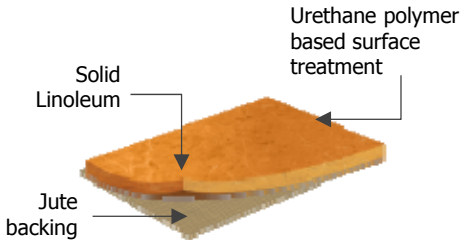
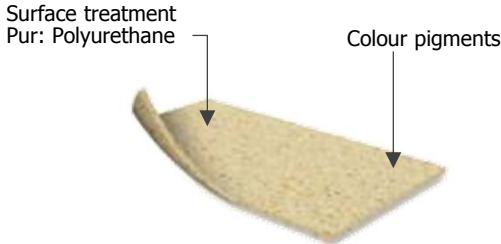
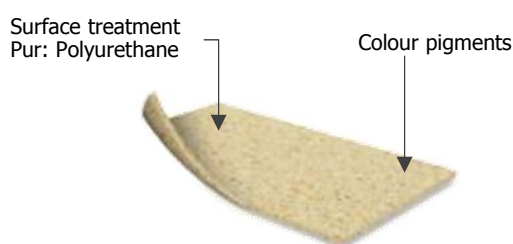



Balance sheet		
€m	30 June 2016	31 December 2015
Assets		
Goodwill	532.0	538.4
Intangible assets	113.1	124.2
Property, plant and equipment	487.3	499.4
Financial assets	27.6	28.7
Deferred tax assets	95.7	103.1
Other non-current assets	0.5	0.3
Non-current assets	1,256.2	1,294.1
Inventories	441.2	376.5
Trade receivables	447.5	322.0
Other receivables	66.5	60.5
Cash and cash equivalent	57.4	67.9
Current assets	1,012.6	826.9
Total assets	2,268.8	2,121.0
Equity and liabilities		
Share capital	318.6	318.6
Share premium and reserves	145.8	145.8
Retained earnings	317.6	287.1
Net result for the year	45.2	83.3
Equity attributable to equity holders of the parent	827.2	834.8
Minority interest	2.3	1.9
Total equity	829.5	836.7
Interest-bearing loans and borrowings	579.9	540.6
Other financial liabilities	4.4	4.4
Deferred tax liabilities	44.8	47.9
Employee benefits	161.1	145.5
Provisions and other non-current liabilities	46.4	46.9
Non-current liabilities	836.6	785.3
Trade payables	309.4	247.7
Other liabilities	174.3	191.9
Interest-bearing loans and borrowings	45.5	9.5
Other financial liabilities	35.5	5.5
Provision and other current liabilities	38.0	44.4
Current liabilities	602.7	499.0
Total equity and liabilities	2,268.8	2,121.0

Detailed overview of Tarkett's product offering



Note: Percentages based on 2015 net sales.

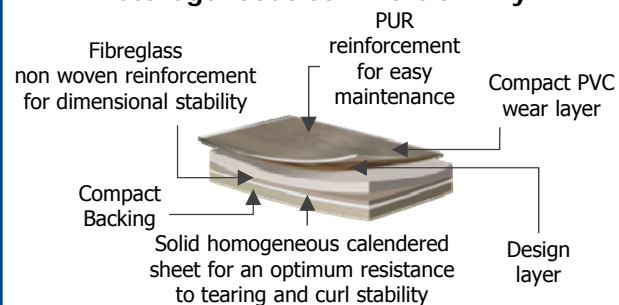
Vinyl and Linoleum

	Linoleum	Homogeneous Vinyl	
Product			
Description	<ul style="list-style-type: none"> ■ Plain and decorative Linoleum made with Linoleum cement, cork powder, wood powder, pine rosin, calcium carbonate, pigments calendered on jute or foam backing ■ Jute backing coated with linseed oil ■ True natural alternative to Vinyl 	<ul style="list-style-type: none"> ■ Homogenous Vinyl: Floor covering with one or more layers of the same composition and colour, patterned throughout its thickness ■ VCT: Created by combining Vinyl resin with mineral dust filler, making the tiles very hard and durable ■ Vinyl, or resilient flooring, is made of PVC often reinforced with glass fibre ■ Offers many advantages: very affordable price, durability, ease of maintenance, acoustic properties 	
Characteristics	<ul style="list-style-type: none"> ■ Natural product ■ Durability ■ Ease of maintenance (xf surface treatment) ■ Timeless design 	<ul style="list-style-type: none"> ■ Durability ■ Strong resistance to indentation ■ Ease of maintenance—unique surface restoration ■ Timeless design 	<ul style="list-style-type: none"> ■ Low cost ■ Durability ■ Ease of maintenance
Main segments	 <p>Healthcare Offices Education Indoor Sports</p>	 <p>Offices Stores & Shops Industry & Transport Health-care Education Aged care</p>	 <p>Offices Stores & Shops Industry & Transport Health-care Education Aged care</p>

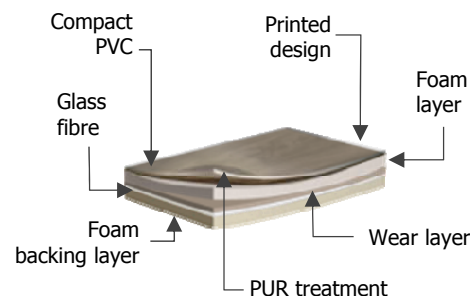
Vinyl and Linoleum (cont'd)

Heterogeneous Vinyl

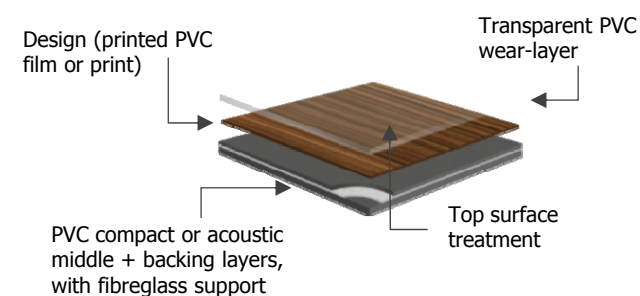
Heterogeneous commercial Vinyl



Heterogeneous residential Vinyl



LVT (modular heterogeneous Vinyl)



Product

Description

Characteristics

Main segments

- Floorcovering consisting of a wear layer and other compact layers which differ in composition and/or design and may contain a reinforcement
- Heterogeneous compact floor covering: Compact flexible Vinyl floor covering with glass fibre reinforcement
- Heterogeneous acoustic floor covering: PolyVinyl chloride floor coverings with foam layer

- Unlimited design possibilities
- Durability
- Ease of maintenance



- Heterogeneous Vinyl floorcovering with thinner top layer compared to Heterogeneous Compact and Acoustic (i.e. dedicated to Commercial applications)

- Unlimited design possibilities
- Comfort
- Durability & convenience

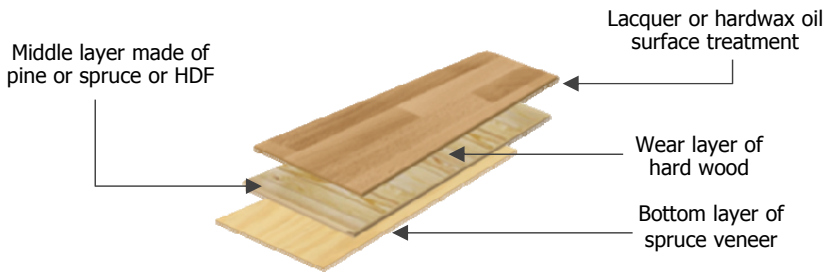
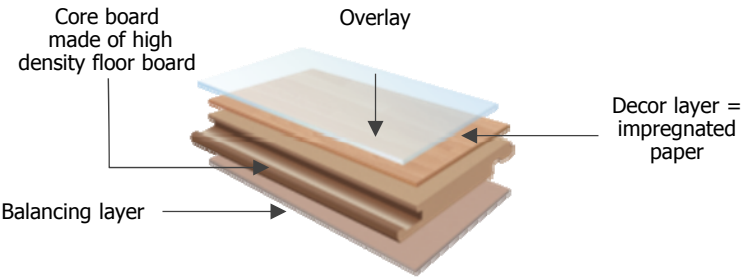


- HE modular products are all HE products coming in plank or tile formats
- High end Vinyl tiles combining Vinyl resin with mineral dust filler, making them very hard and durable
- For Professionals: Luxury Vinyl Tiles (LVT), Loose Lay Tiles (LLT)
- For the Home: Luxury Vinyl Tiles (LVT), Self-Adhesive Products (SAP)




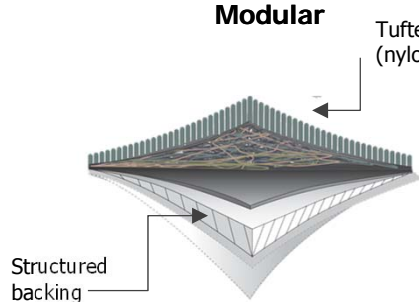
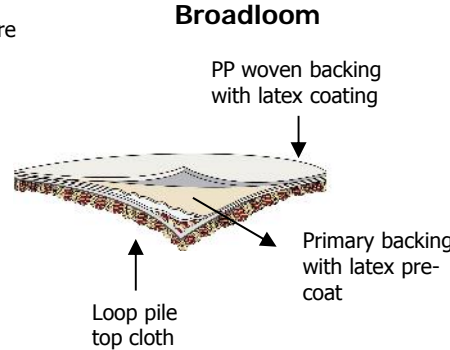








- Unlimited design possibilities
- Excellent performance
- Durability
- Easy installation
- Ease of maintenance

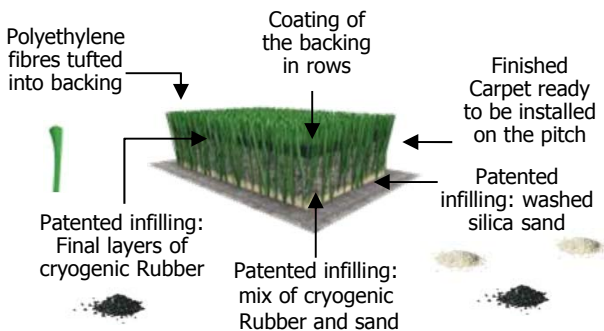
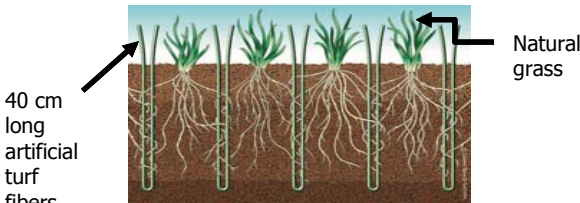







Wood and Laminate

	Wood	Laminate
Product		
Description	<ul style="list-style-type: none"> Engineered wood combines a top layer of hardwood and layers of softwood Cheaper than solid wood, more stable and better for the use of rapidly renewable natural resources Parquet flooring <ul style="list-style-type: none"> Top layer of hardwood with minimum thickness of 2.5 mm Additional layer(s) of wood, or woodbased materials, glued together Veneer flooring <ul style="list-style-type: none"> Top layer of hardwood with thickness < 2.5 mm Additional layer(s) of wood, or woodbased materials, glued together 	<ul style="list-style-type: none"> Made out of several layers of different materials pressed together under very high pressure Gives the appearance of hardwood, ceramic tile or stone without using these products Surface layer: one or more thin sheets of a fibrous material (usually paper), impregnated with aminoplastic, thermosetting resins (usually melamine) These sheets are either pressed as such or bonded to a substrate (usually wood-based panels) Product is usually finished with a backing (e.g. impregnated papers and veneers), primarily used as a balancing material
Characteristics	<ul style="list-style-type: none"> Natural product Barefoot walking comfort Elegance and design Durability 	<ul style="list-style-type: none"> Easy installation Easy maintenance Wide range of designs, patterns and embossings
Main segments	<div>Stores and shops</div> <div>Hospitality</div> <div>Private Housing</div> <div>Indoor Sports</div>	<div>Offices</div> <div>Stores and shops</div> <div>Hospitality</div> <div>Private Housing</div>

Rubber, Accessories and Carpet

Rubber Sheets, Tiles and Accessories				Carpet				
Product	<div>Rubber Sheets/Tiles</div> 	<div>Stair nosing</div> 	<div>Drain</div> 		<div>Modular</div> 	<div>Broadloom</div> 		
Description	<ul style="list-style-type: none">Rubber sheets and tiles can blend recycled Rubber with colored Rubber chips, offering a wide variety of colour optionsStair nosings, stair borders, tactile warning strips, wetroom drains, thresholds				<ul style="list-style-type: none">Can be broadloom, modular or hybridSecular trend from broadloom towards modular			
Characteristics	<ul style="list-style-type: none">Wide range of colours, patterns and texturesShock absorptionNaturally slip resistantNatural acoustic propertiesLow maintenance requirementsIntegrated system: floor, wall base, accessories, stairs, etc				<ul style="list-style-type: none">Shock absorptionGood acoustic propertiesWide range of colours and patternsWarm/comfortableEasy installation (for Carpet tiles)Contributes to an improved indoor air qualityCradle to Cradle certified			
Main segments	 Healthcare	 Education	 Industry	 Indoor Sports	 Healthcare	 Offices	 Education	 Government

	Turf	Natural reinforced grass	Tracks
Product			
Description	<ul style="list-style-type: none"> Many advantages: no use of water or pesticides, savings in maintenance, better field availability, better safety for the players and customization possible FieldTurf is recommended by the IRB (International Rugby Board) and was awarded "Preferred Producer" by FIFA in October 2011 Patented system of extruded monofilament fibers tufted into a backing material Also features a multilayer infill of sand and Rubber 	<ul style="list-style-type: none"> A 100% natural sport grass pitch reinforced by millions of artificial turf fibers Patented system of extruded monofilament fibers tufted into a backing material Also features a multilayer infill of sand and Rubber 	<ul style="list-style-type: none"> Polyurethane surface providing a long lifecycle (>25 years for certain tracks) and high safety standards Polyurethane bound, black Rubber mat Embedded or encapsulated texture, providing all weather usage
Characteristics	<ul style="list-style-type: none"> Appearance similar to natural grass Strong wear resistance Durable Excellent pile recovery Safe and soft 	<ul style="list-style-type: none"> Playing quality of perfect natural grass Stronger grass pitch for intensive use At least 3 x more playable Multifaceted sport infrastructure Faster repair than natural grass Long-term returns for stadiums 	<ul style="list-style-type: none"> Easy installation Shock absorption Acoustic properties Long life cycle Great return on energy Easy to resurface
Main segments	<div>  <p>Outdoor Sports</p> </div> <div>  <p>Landscaping</p> </div>	<div>  <p>Outdoor Sports</p> </div>	<div>  <p>Outdoor Sports</p> </div>

Disclaimer

- The Supervisory Board of Tarkett held on July 27, 2016, reviewed the consolidated financial statements of the Group as of June 30, 2016. Limited review has been carried out and the auditors' report on financial statements is being issued.
- This document may contain estimates and/or forward-looking statements. Such statements do not constitute forecasts regarding Tarkett's results or any other performance indicator, but rather trends or targets, as the case may be. These statements are by their nature subject to risks and uncertainties, many of which are outside Tarkett's control, including, but not limited to the risks described in Tarkett's 'Document de référence' (in particular in the 'Facteurs de risques' section), registered on April 1st, 2016, available on its Internet website (www.tarkett.com). These statements do not warrant future performance of Tarkett, which may materially differ. Tarkett does not undertake to provide updates of these statements to reflect events that occur or circumstances that arise after the date of this document.
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